

American Heart Association

## Target: Aortic Stenosis™

Strategic Collaborators - Implementation Guide



## **About Target: Aortic Stenosis**

The American Heart Association (AHA) has launched the **Target: Aortic Stenosis** initiative to help drive efforts for timely diagnosis, appropriate treatment and improved quality of care by:

- Raising awareness and understanding of aortic stenosis signs and symptoms
- Positively empowering people to better manage their risks and self-management with patient and caregiver resources

By integrating *Target: Aortic Stenosis* into your communities or health care outreach efforts, you are helping to bring awareness to the risks and the forefront of heart-health conversations, supporting people with aortic stenosis, their loved ones, and clinical teams in their efforts to identify at-risk patients and coordinate care plans to improve health outcomes.



## Target: Aortic Stenosis Strategic Collaborators













This guide is intended to elevate the efforts across the country through awareness and shared tools used by the Target: Aortic Stenosis Strategic Collaborators. Thank you.



Edwards Lifesciences is the national sponsor of American Heart Association's Target: Aortic Stenosis.

Empowering aortic stenosis patients to be their own health advocate



## WITHIN THIS GUIDE, YOU WILL FIND:

- Overview of why this matters
- How your organization can support the initiative
- Resources for patients and caregivers
- Messaging to reach patients/consumers and caregivers
- Resources for health care professionals
- Messaging for health care professionals



## Why This Matters

- Aortic stenosis (AS) is one of the most common and serious valve disease problems.
- It affects about 5% of people 65 years and older. That number is expected to more than double by 2050, particularly among those 70 years and older.
- Often, people with aortic stenosis think the symptoms they are experiencing are a part of aging and do not get the medical attention they need to monitor and treat the condition.
- If left undiagnosed and untreated, AS can become more severe and potentially lead to heart failure and death.
- People with aortic stenosis may not experience noticeable symptoms until the narrowed valve greatly reduces blood flow.
- Aortic stenosis can be treated, and managing it appropriately can reduce the negative impact on quality of life.
- If there are no symptoms or if symptoms are mild, the best course of action could be regular follow up and monitoring to see if the valve opening has narrowed or if symptoms develop or worsen.

# HOW YOUR ORGANIZATION CAN HELP SUPPORT: CAMPAIGN IMPLEMENTATION

Following are examples of how your organization can leverage the resources provided and elevate the voice and impact of the **Target: Aortic Stenosis** campaign.



#### **Activate Your Social Media Channels**

- Share provided content across your social media platforms and encourage reposts and retweets (Facebook, Instagram, LinkedIn, Twitter).
- Follow the American Heart Association social media handles and engage (like, comment, repost/retweet campaign messages).

AHA: <u>Facebook</u> (@AmericanHeart), <u>Twitter</u> (@American\_Heart), <u>Instagram</u> (@American\_Heart) + <u>LinkedIn</u> (American Heart Association)

Use the sample messages and graphics included in this toolkit.



#### Leverage E-newsletters and Other Digital/Print Communications Tools

- Integrate campaign messaging and calls-to-action in your e-mail or print newsletters, magazines, etc.
- Link to the campaign resources on your organization's website.

#### Build a Messaging Calendar with Additional Touchpoints to Drive the Conversation

- February American Heart Month
- February 22 Heart Valve Disease Awareness Day
- November Caregiver Month

#### **Engage Your Conference/Community Event Audiences**

- Distribute patient and heath care professional resources at applicable events.
- Invite your patient audiences to download the discussion guide and symptom tracker and watch the patient video series.
- Invite your health care professional audience to review/utilize the patient education resources and professional education resources and webinars.

## CAMPAIGN RESOURCES FOR PATIENTS AND HEALTH CARE PROFESSIONALS

At your fingertips, we've provided a repository of materials to educate patients and health care professionals.

Organizations can use any or all resources to support the campaign.



# Resources for Patients and Caregivers

Resources, Messaging and Creative



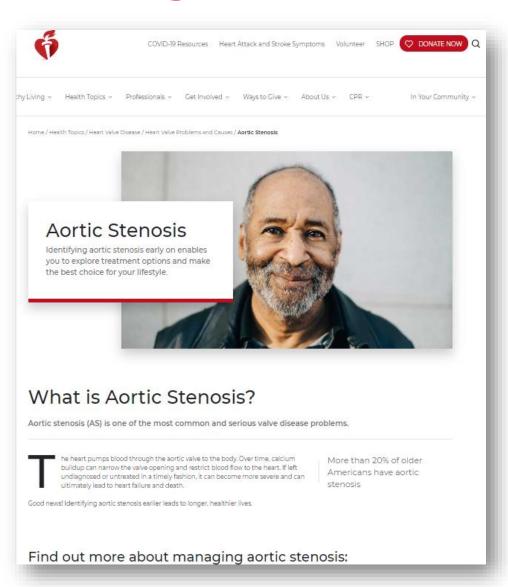
#### Heart.org/AorticStenosis

This patient/public health education <u>website</u> provides a comprehensive overview of aortic stenosis, including tools and resources for people living with aortic stenosis.

#### Patients and their loved ones can:

- Review content to help understand patient risk.
- Watch patient videos and stories of hope.
- Download a discussion guide that can help prepare patients to talk with their health care professionals.

## **Digital Content**



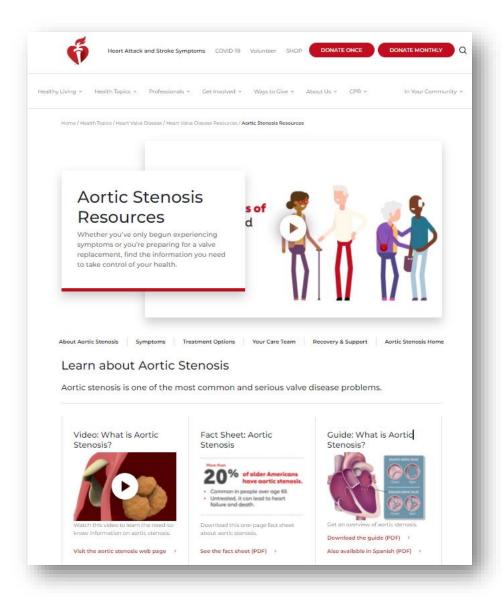


## **Digital Content Continued**

#### Heart.org/ASResources

This <u>patient/public health education resource</u> <u>webpage</u> provides a comprehensive overview of all our aortic stenosis tools and resources for people at-risk or living with aortic stenosis.

From experiencing symptoms to preparing for a valve replacement, wherever one is on their patient journey, they can find the information they need to take control of their health.





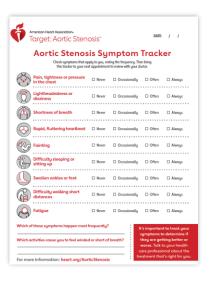
## **Aortic Stenosis Fact Sheets**



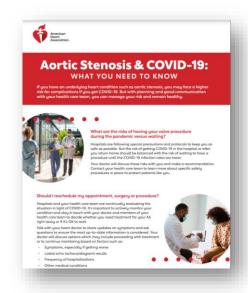
One-page fact
sheet that provides
an overview of
aortic stenosis



Two-page
printable piece
Patient/Health
Care Professional
Discussion Guide



One-page tracker Aortic Stenosis Symptom Tracker



Two-page FAQ on AS & COVID-19

Uses: patient/health care professional conversations, take-home patient education, media/press events, waiting room print material, community events



## What is Aortic Stenosis? Video

This <u>two-minute video</u> is designed to help those at-risk and recently diagnosed patients to learn more about aortic stenosis, understand its symptoms, how to get a diagnosis and treatment options.

Uses: patient/health care professional conversations, electronic patient education, media/press events, community events

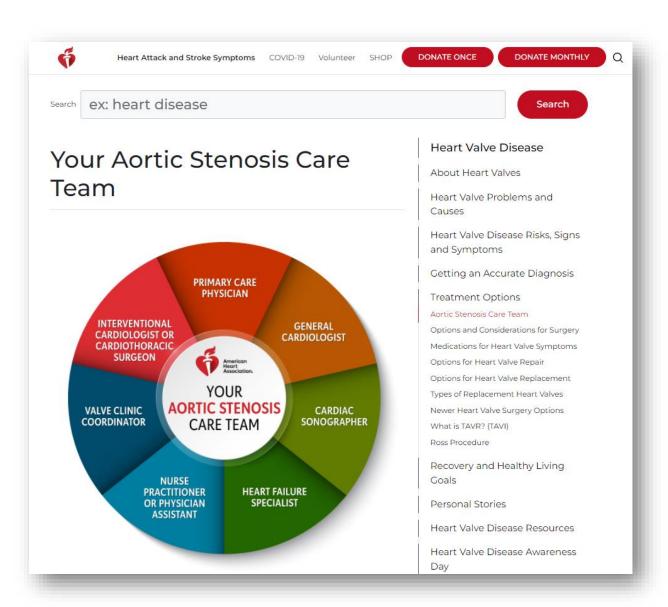




## **Aortic Stenosis Care Team**

The addition of the <u>Aortic Stenosis</u>

<u>Care Team webpage</u> educates
patients and their caregivers about
the team of health care professionals
who will help manage and treat their
aortic stenosis.





## Newsletter Copy Patient/Consumer



#### It's not aging, it's aortic stenosis

Aortic stenosis is one of the most common and serious valve diseases for people over 65. General physical decline could signal it, so know the symptoms:

- Chest pain
- Irregular heartbeat
- Shortness of breath
- Dizziness or fainting
- Swollen ankles or feet

Talk to your health care professional to learn more:

heart.org/AorticStenosis



#### Time for a heart-to-heart

Aortic stenosis (AS) is a serious heart valve ailment that can mimic common signs of aging. It usually strikes people over 65. A standard echocardiogram is painless and can reveal whether you have AS.

Talk to your health care professional to learn more: heart.org/AorticStenosis

Resources available for download at: Target: Aortic Stenosis Collaborators | American Heart Association



### Social Media

#### **Patient/Consumer**





Patient/Clinician
Discussion Guide:
Aortic Stenosis



- Learn as much as you can about your condition.
- Write down questions to ask your doctor.
- Discuss your family history of heart disease.
- Ask your doctor for treatment recommendation
- · Learn more at heart.org/AS



#### Ways to Treat Aortic Stenosis:

- Regular monitoring
- Medication
- Valve repair or valve replacement
- Discuss treatment options with health care team

For two decades, Jim lived with aortic stenosis without knowing it. When he needed surgery, he was home the next day.

Learn More:

heart.org/AorticStenosis

Start taking control of aortic stenosis by being prepared to get the most out of doctor appointments. Here's how.
Learn More:

heart.org/AorticStenosis

For those living with aortic stenosis, tracking symptoms – including chest pain, fatigue and a rapid heartbeat – is crucial.

Learn More:

heart.org/AorticStenosis





Early treatment is key to preventing heart failure if you have aortic stenosis.

Early treatment of aortic stenosis can prevent heart failure. Live a healthy lifestyle and take medications if prescribed. Learn More: heart.org/AorticStenosis



Aortic stenosis treatment sometimes means surgery. Getting answers to these questions can lead to a less stressful recovery. Learn More: heart.org/AorticStenosis

## Social Media

**Patient/Consumer** 



Claire was five months pregnant and having trouble breathing, She got a new heart valve and later had a healthy baby boy.

Learn More:

heart.org/AorticStenosis



## Resources for Health Care Professionals

Resources, Messaging and Creative



#### Heart.org/TargetAS

This <u>initiative website</u> provides a comprehensive overview of *Target: Aortic Stenosis*, including tools and resources for health care professionals and quality systems improvement updates and resources.

- Health care professionals will find the latest science, professional tools and resources, and educational opportunities and upcoming webinars to support adherence to guidelines.
- Additionally, health care professionals can download patient education materials.
- Health systems and medical professionals will find information about quality improvement efforts supporting aortic stenosis management, treatment and diagnosis.

## **Digital Content**





#### Heart.org/TargetAS

(Click on Health Care Professionals)

In December 2020, the American Heart Association released NEW Valvular Heart Disease Guidelines to provide up-to-date comprehensive recommendations for health care professionals and patients on the management and treatment of heart valve disease. These new guidelines are the latest since the 2017 Focused Update to the Guidelines and the 2014 Valvular Heart Disease Guidelines.

The Guideline Resources listed on this webpage are intended to help elevate awareness and drive quicker implementation of the new Valvular Heart Disease Guidelines – to ultimately improve heart valve patient outcomes, including aortic stenosis.

## **Digital Content Continued**





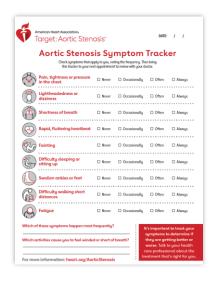
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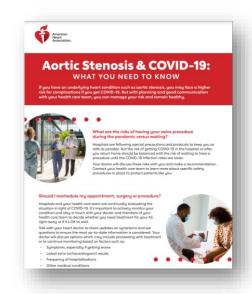
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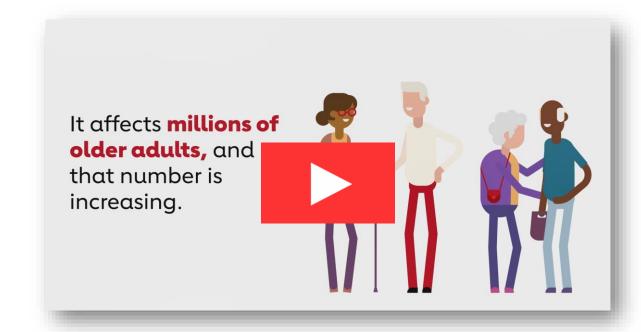
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## **Newsletter Copy**

#### Healthcare professional



#### Aortic stenosis steals life

Patients often mistake the symptoms of aortic stenosis for the common effects of aging. They need to know how this disease may rob them of vitality and possibly life. Don't wait. Get the tools and information to empower your patients to understand AS and become engaged in their health journey.

We have what patients need to know:

- Fact sheet
- Symptom tracker
- Discussion guide
- Patient testimonial videos

Learn More: <u>heart.org/TargetAS</u>



#### Spot aortic stenosis early

Timely diagnosis is key to treating this heart valve condition. We can help you educate patients on signs, symptoms & treatment options.

Learn More: <a href="heart.org/TargetAS">heart.org/TargetAS</a>

Resources available for download at: Target: Aortic Stenosis Collaborators | American Heart Association



## SOCIAL MEDIA Healthcare professional



Work together with your patients with aortic stenosis in shared decision-making to discuss the risks and benefits of treatment options. Learn More: <a href="https://doi.org/togetAS">heart.org/TargetAS</a>



Did you know? The AHA recommends evaluation of patients with severe aortic stenosis for valve intervention by a multidisciplinary team. Learn More: heart.org/TargetAS



We encourage you to follow the guidelines for comprehensive, upto-date recommendations for diagnosing and treating your patients with aortic stenosis.

Learn More:

heart.org/TargetAS



## **THANK YOU**

By participating in the **Target: Aortic Stenosis** initiative you are joining the movement that is helping to reduce cardiovascular death in people living with aortic stenosis.

